Inland container shipping volumes in the port of Rotterdam have increased sharply in recent years. To accommodate this growth in a reliable, sustainable, efficient and cost-efficient way, parties are working continuously on improvements in the chain. By focusing on several decisive components in your sea freight process, as shipper and/or freight forwarder you can contribute to creating the right expectations for inland vessel container transport.
INLAND CONTAINER SHIPPING GUIDELINES

DEVELOPMENTS IN THE CONTAINER CHAIN
The container chain is in continuous development and this has a significant impact on chain party processes, such as the increased scale of sea-going vessels, alliance forming, consolidation among shipping companies and the opening of new container terminals on Maasvlakte. In Rotterdam this has led to growing container volumes, greater peaks and a more complex planning. These factors, together with the free time and demurrage and detention conditions, influence inland container shipping chain party decisions.

INITIATIVES IN THE INLAND CONTAINER SHIPPING CHAIN
To respond to developments in the container chain, all links in the chain are working hard to adapt to the new reality. For instance, parties are working continuously on improvements in the inland container shipping chain. This includes bundling concepts, integrated planning (such as Nextlogic), digitisation processes and expansion of capacity.

ADVICE FOR SHIPPERS AND FREIGHT FORWARDERS
Organising incoming and outgoing containers by inland vessel is a process in which all chain parties share information and make agreements with each other. As shipper and/or freight forwarder, you are dependent on other parties, but you can also take steps to design this process according to your expectations. At certain points, you have direct and indirect influence on the way in which the process is implemented. A summary of chain party advice to shippers and/or freight forwarders:

KEEP THE CHAIN IN MIND
OPTIMISE YOUR SEA FREIGHT PROCESS

Make agreements about mutual expectations and discuss the agreements and schedules that are a priority for you with chain parties.
**CONTRACTUAL AGREEMENTS**

- Make agreements with all parties concerned regarding mutual expectations and test these against each other so that these can be adapted where necessary.
- Discuss the container’s actual ‘lead time’ from sea port to unloading address and loading address to sea port with the barge operator or inland terminal.
- When determining the Incoterms to be used, discuss the space that is needed to handle the container via inland shipping and, where necessary, ensure that the right responsible party makes the appropriate contractual agreements with the shipping company.
- Establish appropriate parameters for demurrage and detention with the shipping company. Take the actual ‘lead time’ into account. Expanding the free time can reduce time pressure on the delivery and collection of containers.
- Discuss the options for a dynamic closing with the shipping company, adjusted to match the arrival and departure times of the seagoing vessel. The barge operator or inland terminal can use this space during planning.
- Discuss the best locations with the shipping company for the delivery of empty containers (for example close to the inland terminal). This prevents the transport of empty containers to and from the port and therefore also reduces port calls and improves the loading of vessels.

**SHARE INFORMATION**

- Determine which agreements and schedules have priority for you within the chain and discuss these with the involved chain parties.
- Also share agreements with shipping companies about closings and ‘Actual Time of Arrival’ (ATA) of deep sea containers with the barge operator and inland terminal to improve scheduling for the delivery/collection of containers.
- Make known which containers have priority for you so that the barge operator can optimise the scheduling of its capacity and sequence of port calls at deep sea terminals.
- Inform the barge operator or inland terminal to which shipping company service (and seagoing vessel) the containers are to be booked. This will enable them to optimise their weekly forecast and distribution.
- Inform the barge operator or inland terminal of the next modality in good time. The deep sea terminal can then be given timely information regarding containers that are to be delivered or collected by inland shipping, which optimises the handling of inland container shipping in the port.
- Share information and documents in time so that chain parties can make careful considerations about the use of their capacity. Reduce last-minute changes to a minimum. This saves money and time and improves service quality.
- Inform the barge operator or inland terminal immediately regarding changes in ‘Expected Time of Arrival’ (ETA) and ‘Expected Time of Departure’ (ETD) of sea-going vessels, so that they can adjust their planning to this and optimise the use of their capacity.
- Inform the barge operator and inland terminal of the latest possible delivery and collection dates of containers and any changes to this so that everyone is aware of the actual date. This prevents containers being delivered too late or collected too early.